

Message Text

LIMITED OFFICIAL USE

PAGE 01 NEW DE 09182 131952Z
ACTION EB-08

INFO OCT-01 NEA-11 ISO-00 L-03 OES-07 CIAE-00 INR-10
NSAE-00 DODE-00 /040 W
-----043469 140807Z /10
R 131225Z JUN 78
FM AMEMBASSY NEW DELHI
TO SECSTATE WASHDC 2203
INFO USDOC WASHDC

LIMITED OFFICIAL USE NEW DELHI 9182

E.O. 11652: N/A
TAGS: BENC, ETRA, IN
SUBJECT: INSAT CONTRACT

1. DURING RECENT CALL ON ISRO OFFICIAL (PROF. SINGH) FSL WAS TOLD THAT ISRO HAD SELECTED FORD AEROSPACE AS THE PREFERRED BIDDER FOR INSAT CONTRACT. WE ARE ALSO TOLD THAT FORD REPS ARE NOW IN BANGLADESH FOR FINAL NEGOTIATIONS.
2. COMMENT: THIS CONTRADICTS OUR EARLIER IMPRESSION THAT HUGHES WAS LEADING CANDIDATE FOR INSAT PROJECT. EMBOFF CONTACTED HUGHES LOCAL REP WHO CONFIRMED HUGHES NOW OUT OF THE PICTURE. ISRO DECISION ON CONTRACTOR WAS APPARENTLY REACHED IN MAY AND AFTER FURTHER NEGOTIATIONS HOPE TO PRESENT PROPOSAL TO CABINET BY JULY 15. HUGHES IS NOT DISCUSSING PROJECT PUBLICALLY NOR HAS ANY OFFICIAL ANNOUNCEMENT BEEN MADE. HUGHES LOCAL REP BELIEVES HIS COMPANY STILL IN GOOD POSITION TO COMPETE FAVORABLY FOR SEVERAL PROJECTED GROUND STATIONS CONNECTED WITH THE INSAT PROJECT.
BLOOD

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 13 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978NEWDE09182
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780248-0108
Format: TEL
From: NEW DELHI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780665/aaaacede.tel
Line Count: 44
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: b955498a-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2373910
Secure: OPEN
Status: NATIVE
Subject: INSAT CONTRACT
TAGS: BENC, OTRA, ETEL, IN, INSAT
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/b955498a-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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